

THE TRUE COST

of Healthcare Associated Infections



A HOLISTIC VIEW
OF THE HAI ISSUE



Healthcare Associated Infections (HAIs)
cost the healthcare industry up to

\$46 Billion Per Year¹

The average cost of a HAI to a hospital is

\$50K PER BED²

of Hospitals
in the US³
5,600+

Average Hospital
Size x 180

Total Beds
in the US⁴
900,000+

A hospital with 180 beds has a potential cost of

up to \$9 Million

Total amount of HAI related expenses
hospitals are likely to recover



In 2009, Medicare stopped paying
for care from "preventable" events
while a patient is hospitalized.⁵

Private insurers are following suit.

Opportunity costs add up quickly as well.

Average Hospital Stay
without HAI Complications
4.4 Days⁶

Average Hospital Stay
with HAI Complications
19.7 Days⁷ **\$192,000**⁸

Average Cost of a Hospital Day in
the Hospital Ward⁹
\$35,000

447% Longer

540% Costlier

HAIs are the most common cause for the complication
and extension of a hospital stay...and there are

1.7 Million HAIs Per Year



How do HAIs impact patients at these hospitals?

99,000
deaths per year



Lowered Trust
in hospital environments

26 Million
additional days hospitalized

Increased
chance of re-hospitalization



What can be done to prevent HAIs?

The CDC lists the following best practices to prevent HAIs:

- Screen for infections prior to surgery
- Keep urinary catheter systems closed and clean
- Follow CDC hand hygiene recommendations
- Facilitate proper needle insertion practices
- Adequate cleaning of equipment and environment

Above all, the CDC recommends strictly following proper hand hygiene as the best method and first line of defense in the fight against healthcare associated infections.



GOJO Industries, Inc. is the leading global producer and marketer of skin health and hygiene solutions for away-from-home settings. Our broad portfolio includes hand cleaning, handwashing, hand sanitizing and skin care formulas under the GOJO®, PURELL® and PROVOX® brand names. GOJO formulas use the latest advances in the science of skin care. GOJO is known for state-of-the-art dispensing technology, engineered with attention to design and functionality. Our complete programs promote healthy behaviors for hand hygiene, skin care and, in critical environments, compliance.

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¹ CDC, "The Direct Medical Costs of Antibiotic-Resistant Infections in U.S. Hospitals and the Benefits of Prevention," <http://www.cdc.gov/drugresistance/pdf/drug-resistant-infections.pdf>, accessed 10/20/11.
² <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
³ <http://www.hhs.gov/ohrt/ohrt/ohrt.html>, accessed 10/20/11.
⁴ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
⁵ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
⁶ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
⁷ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
⁸ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.
⁹ <http://www.cdc.gov/hai/pdfs/0910/hai0910.pdf>, accessed 10/20/11.